ULSTER COUNTY WORKFORCE DEVELOPMENT BOARD MINUTES

JANUARY 10, 2017

MEMBERS PRESENT - Christopher Marx, Frank Falatyn, Paul Cassel, John Eickman, Daniel O'Shea, Tony

Marmo, Thom Kleiner, Jim Ferraro, Todd Schmidt, Mary Grenz Jalloh, Mary Ann

Hildebrandt, Sean Mahoney

MEMBERS EXCUSED – Robert Hirsch, Suzanne Holt

MEMBERS ABSENT - Michael Berg, Jeremy Ellenbogen, Tammy Gillon, Jon Levin, Michael Iapoce, Heidi

Rosborough

ALSO PRESENT – Lisa Berger, WIB Director; Cynthia Baran, OET Deputy Fiscal Director; Janet Rigaux,

OET; Nancy Bell, DOL, Chris Fury, Ulster County, Amy Storenski, Ulster BOCES, Johny

Nelson, HV Labor Market Analyst, NYS DOL, Nancy Bell, Workforce Programs

Specialist, NYS DOL, Lisa Snyder, OET.

1. WELCOME AND INTRODUCTIONS Sean Mahoney, WIB Chair

The meeting was called to order by the Chair, Sean Mahoney at 3:38. A quorum was present.

2. DIRECTOR'S REPORT

Lisa Berger, WIB Director

The new Ulster Works Logo was presented for review. The colors must be in keeping with new Federal branding requirement. OneStop is being dropped in favor of the required term Career Center. The logo options all have a more contemporary feel than prior one. Mary Jalloh asked if the logos were ADA-compliant. Sean stated that they are. It was agreed that all members would vote on their favorite version via email to give all members a chance to weigh in.

3. ULSTER COUNTY DEMAND OCCUPATIONS LIST UPDATED & LABOR MARKET REPORT

Johny Nelson, Hudson Valley Labor Market Analyst, NYS DOL, was introduced and proceeded with a power point presentation on current labor market trends for this area (Kingston Metropolitan). The UC jobless rate is 4% (lowest since 2006). Putnam County has the lowest at 3.8% (November 2016 stats). Johny explained how the jobless rate is measured. He explained the labor force statistics and seasonal changes. Discussion regarding private sector unemployment growth, major job generators +400 (Professional & Business – this is comprised of many categories). Retail is included in Trade, Transportation & Utilities (+300). Declining industries: Manufacturing and Government (both at -200).

In addition, Johny explained employment changes by industry: 11/2015 – 11/2016, manufacturing vs. education/health care jobs: (1995 – 2015). He noted that Crystal Run Health has created a lot of jobs in this region. Health Care jobs in particular are strong in New York State, while manufacturing jobs are declining.

Not-For-Profits are included in 'Other Services'. Johny went over Private Sector Job numbers from 2006-2015, Private Sector Wages by County 2015 (annual average).

Top 15 Fastest Growing Occupations: Health Care is #1. Discussion ensued regarding occupational occupations within Health Care field.

Paul Cassel stated there is ongoing demand for construction work in the Hudson Valley.

Tony Marmo noted that it will be interesting to see 2017 numbers in addition to the 2012-2022 projections.

Thom Kleiner advised that you can access labor statistics and 10-year projections and compare other regions at Labor.ny.gov or labor.state.ny.us websites.

Discussed Labor Market Information websites.

Sean Mahoney asked what data goes in to the projections. Johny explained the process re: industry, data and surveys that originate from the Syracuse Office. Johny distributed hand-out: Ulster County Possible Occupations in Demand Based on Employment Trends 2013-2015. He will change these to the average rate of pay instead of using percentages. Johny asked the Board to review the information and he will be happy to come back. He will send Lisa Berger the Significant Industries Chart, Largest Employment Sectors Chart, Major Job Generators and Declining Industries. Johny speculated that Casino construction will have a positive effect on Ulster County employment. The Board thanked Johny for his presentation.

4. FINANCIAL REPORT

Cindy Baran gave a brief update on the financial expenditures of OET. She noted that this year's expenditure has been better than the past couple of years. Spending is on track to meet the 80% goal on training.

OET's Disability Resource Coordinator, Troy Snyder has worked with clients to achieve benchmarks that have resulted in almost \$80,000 that can be freed up for training. OET received \$29,000 in December.

5. MOTION TO ADJOURN

Motion to Adjourn made by Tony Marmo, seconded by Paul Cassel, passed unanimously. Meeting was adjourned at 4:45 p.m.

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NEXT MEETING

Tuesday, March 14 3:30 pm BRC/Ulster Works – Room 507-509