

Ulster County Workforce Development/Investment Board Minutes

May 10, 2016

MEMBERS PRESENT – Ellen Anderson, Michael Berg, Paul Cassel, John Eickman, Robert Hirsch, Mary Jalloh, Thom Kleiner, Sean Mahoney, Daniel O’Shea, Heidi Rosborough, Todd Schmidt, Chris Marx

MEMBERS EXCUSED – Frank Falatyn, James Ferraro, Suzanne Holt, Jon Levin, Tony Marmo

MEMBERS ABSENT – Jeremy Ellenbogen, Tammy Gillon,

ALSO PRESENT – Lisa Berger, WIB Director; Cynthia Baran, OET Deputy Fiscal Director; Janet Rigaux, OET; Nancy Bell, DOL; Sarah Kramer-Harrison, OET; Michael Iapoce, DSS; Geddy Sveikauskas, Ulster Publishing

1. WELCOME AND INTRODUCTIONS:

Sean Mahoney, WIB Chair

The meeting was called to order by the Chair, Sean Mahoney. A quorum was present.

2. APPROVAL OF MINUTES:

Motion by John Eickman to approve the minutes from the March 9, 2016 meeting, seconded by Todd Schmidt, and approved unanimously, without discussion or amendment.

3. Financial Reports – Cindy Baran, Deputy Fiscal Director

Cindy Baran reviewed the financials with a focus on under-expenditures in each fund source. In order to meet the required 80% expenditure rate, the LWDA has increased marketing, expanded the local eligibility requirement for training, and aggressively pursued OJTs with local businesses. Additionally, money was transferred to the Family of Woodstock and the United Way contracts with expectation that the youth program has participants who would benefit from an extended work experience or additional training. Baran reported that we expect to meet our 80% obligation rate in each fund source. An allowable transfer of funds from the Dislocated Worker to the Adult funding stream will be undertaken to assure proper expenditure rates. A discussion ensued around the definition of a Dislocated Worker.

4. WIB DIRECTOR’S REPORT

Lisa Berger, WIB Director

I. OneStop Consortium Agreement and Services MOU

Ulster County’s OneStop is operated by a consortium that includes the New York State Department of Labor, Temporary Assistance to Needy Families, and training partners: SUNY Ulster and Ulster BOCES. The Consortium Agreement is set to expire in July. The members of the consortium met to review a draft WIOA compliant Consortium Agreement and Operator Services MOU. After some minor revisions and a review by the County’s Attorney’s office the document

was put before the entire WDB for approval. Michael Berg motioned to accept the OneStop Consortium agreement. Seconded by Bob Hirsch and passed unanimously.

The OneStop Operator Services MOU was moved forward by John Eickman and seconded by Todd Schmidt. Motion passed unanimously.

The documents, which are inter-municipal agreements, will be moved forward to the Ulster County legislature for approval and adoption at their June meeting. Once approved by the legislature, they can be fully executed by all parties to the agreement.

Demand Occupations

Lisa presented about the meeting that the executive board had. Chris Marx brought software to analyze Jonny Nelson's data. Jonny Nelson will come to the July meeting to talk about how demand occupations are determined. Then the board can vote on these occupations.

Chris Marx presented on how the software works and what data it looks at. A discussion ensued. All Executive WIB members felt that this software was extremely helpful in analyzing growth industries.

II. CFA Grants

The CFA grants are out. Lisa is recommending that we apply for one of these grants. Thom said that on May 25th there will be a CFA workshop at Touro College in Middletown and on May 11, 5-7 at the Marist Boathouse

A discussion ensued around the CFA grants that are available and what might apply to employers and the WIB.

III. PY 16 Allocations

Lisa spoke on the 12% loss of allocation that will affect Ulster County's local WIB in program year 2016. Counties across the state are losing on average from 2%-21% across the state. Ulster County is losing \$146,000. This deficit will need to be filled by aggressively pursuing grant opportunities. WDB Directors from across the state are working with NYATEP to lobby the SWDB and the New York State Department of Labor to return some of the 15% state-wide recapture back to the local areas. Berger presented the Board with a letter drafted by NYATEP asking that NYS DOL return some of the 15% state allowance back to the local workforce development boards since they are in the best position to help those most in need of training services.

Michael Iapoce spoke on what the fiscal climate is looking like from a county perspective from the DSS perspective.

5. MOTION TO ADJOURN:

Motion to adjourn made by John Eickman it was seconded by Chris Marx, the vote passed unanimously. Meeting was adjourned at 4:30 PM.

NEXT W.I.B. MEETING

Tuesday, July 12th, 2016

3:30 PM

BRC ROOM 114